

PRICING OUTLINE

General Classes

Baby Classes (Ages 0-4)

Kids Classes (Ages 4-9)

Babysitting

Discounts

GENERAL CLASSES

Drop-in

New FRIEND (50% Off)	\$7
Returning FRIEND	\$14

10-Class Packages

Expires in 1 Month	\$75
Expires in 3 Months	\$90

Monthly Unlimited Packages

No Contract	\$100
6 Month Auto-Pay Contract	\$85/mo

DISCLAIMERS

**note, signing waiver indicates understanding and agreement*

* **All purchases are non-refundable** unless requested within 24 hours after first class. Refunds will be approved in unique circumstances only

* No-shows are non-refundable, charges may apply

* Punch cards & memberships are for **individual use only**, non-transferable after first use

* General Classes packages are good for all classes except Kids and CareGiver & Baby

* Any account credits must be used within 90 Days

* Account/Package credits/changes/holds may be approved in unique circumstances only, fees may apply

CareGiver & Baby(Ages 0-4)

Zumbini 8-Class Session

Includes option for 1 makeup*

\$172*

Includes Zumbini bundle song book, cd's, app access & plush toy!

Sibling Discount

Reduced price for 2nd/3rd, etc. Child

\$68.50*

Includes additional Plush toy!

Zumbini-specific notes:

- Optional payment plan: 50% down PER CHILD to hold spot, balance due within 2 weeks of class start
- Makeup session must be scheduled in advance. Saturday session can be made up on a Sunday and vice versa.

DISCLAIMERS

(in **ADDITION** to those under **General Classes**)

**note, signing waiver indicates understanding and agreement*

- * Parent/Guardian must fill out Child Profile & Waiver form prior to child attending class
- * Punch cards/Packages are for individual use only (1 per child), non-transferable after first use
- * CareGiver & Baby Classes are exclusively paid for by CareGiver & Baby Drop-in or CareGiver & Baby Punch Card/Package
- * **Family discount DOES NOT APPLY to Zumbini Session pricing (but it DOES apply to Parent's package)**

KIDS CLASSES (Ages 4-9)

Drop-in

Mini FRIEND

\$10

10-Class Package

Expires in 3 Months

\$70

DISCLAIMERS*

(in **ADDITION** to those under **General Classes**)

**note, signing waiver indicates understanding and agreement*

- * ALL CHILDREN UNDER THE AGE OF 9 MUST BE IN A KID'S CLASS, IN BABYSITTING, OR ACCOMPANIED BY AN ADULT
- * Parent/Guardian must fill out Child Profile & Waiver form prior to child attending class
- * Kids Classes are exclusively paid for by Kids Drop-in or Kids Punch Card
- * Kids Drop-in's and Kids Punch Cards CANNOT be used for General or CareGiver & Baby Classes
- * Punch cards are for individual use only (1 per child), non-transferable after first use

BABYSITTING*

*Upon request, book via the app or email DeskDiva@BeTheFitFRIEND.com at least 24 hours in advance!

Drop-in

Per Child, Per Class

\$7

10-Visit Punch Card

1 Punch Per Class

\$55

*Expires 3 Months after 1st Use

MONTHLY MEMBERSHIP ADDER

Expires in 1 Month

\$30/mo

*Must have a 6-Month Membership

DISCLAIMERS*

(in **ADDITION** to those under **General Classes**)

**note, signing waiver indicates understanding and agreement*

*** ALL CHILDREN UNDER THE AGE OF 9 MUST BE IN A KID'S CLASS, IN BABYSITTING, OR ACCOMPANIED BY AN ADULT**

* Parent/Guardian must fill out Child Profile & Waiver form prior to child attending class

* Babysitting Adder follows same cancellation terms as 6 Month Contract

*** Family discount does NOT apply to babysitting**

DISCOUNTS!

COLLEGE & MILITARY FRIENDz

20% off ALL Packages/Memberships

Please present valid ID

20%

FAMILY FRIENDz

Applies to EVERY package/monthly payment in the family EXCEPT Zumbini

*Restrictions apply, see below

30%

SENIOR FRIENDz

50% off all Packages AND Drop-in's

65+ only, Please present valid ID

50%

CASH PAYMENT

Off Punch Card or Single Monthly Auto-Pay when paid in full

\$5

RECRUITS

RECRUIT'S Package if they purchase by their 2nd class

\$10

YOUR NEXT Package/Auto-Pay IF Recruit purchases by 2nd class

\$10

^ NOTE, ACCOUNT CREDIT GIVEN W/ EACH RECRUIT, CAN EARN MULTIPLE!

DISCLAIMERS

**note, signing waiver indicates understanding and agreement*

- * With the exception of the Family discount, % discounts are applied to qualified individual only
- * Discounts are not retroactive and limitations on combining with other deals apply
- * **Valid ID must be presented for College, Senior and Military discounts**
- * **Family discount only applies while 2 or more packages are active.** If a second package is purchased between auto-pays of a membership, the NEXT autopay will be discounted, so long as 2 or more packages are active. If 1 package is put on hold, discount does not apply
- * **Family discount DOES NOT APPLY TO Zumbini OR Babysitting OR Children 18 years or older**